

VCARPETS BUYER TECHNICAL GUIDE

Commercial Carpet Tile Buying & Specification Guide

A practical B2B reference for comparing modular carpet tile constructions, preparing an RFQ, approving samples, and planning delivery.

Product scope	50x50cm commercial carpet tiles for offices, hotels, schools, corridors, airports, and other modular flooring projects.
Indicative MOQ	Commonly 200-500 SQM across listed products; project-based constructions may vary.
Indicative production	Approximately 7-25 days, depending on fiber, backing, color, quantity, and approval requirements.
Sample review	Confirm surface texture, color, backing, tile size, technical data, and installation method before bulk approval.
Trade terms	FOB, CIF, and available DAP options are calculated from destination, order volume, packing, and current freight conditions.

Construction Decision Matrix

Decision Area	What to Compare	Why It Matters
Fiber and pile	Nylon or polypropylene option, yarn system, pile weight, texture, and color method.	Influences appearance retention, cleaning response, budget, and application fit.
Backing	PVC cushion, bitumen, PE, or another quoted system.	Affects dimensional stability, acoustic comfort, raised-floor access, and installation method.
Traffic	Office, hotel, corridor, public-area, rolling-chair, or other stated use.	The construction should match actual traffic and maintenance conditions.
Tile format	50x50cm size, directional or random layout, pattern alignment, and attic stock.	Controls waste planning, visual result, replacement, and future matching.
Evidence	Technical data and available test documents for the exact quoted construction.	Reports from a different construction should not be treated as equivalent.

1. Project Information to Include

- [] Company, buyer contact, project type, destination country and city or port.
- [] Total floor area, room or zone breakdown, floor plan, waste allowance, and target installation date.
- [] Application and traffic: open office, meeting room, hotel, corridor, school, airport, retail, or another area.
- [] New construction or renovation, subfloor type, raised-floor access, and installation constraints.

2. Product and Performance Requirements

- [] Required fiber, backing, tile size, pile weight, thickness, color, texture, and installation direction.
- [] Required fire-performance, antistatic, acoustic, indoor-air-quality, or sustainability documents.
- [] Preferred attachment method and written installation instructions for the exact backing and site condition.
- [] Cleaning method, expected maintenance frequency, replacement strategy, and attic-stock quantity.

3. Sample and Order Approval

- [] Request a physical sample or sample box and identify the exact product code and construction.
- [] Record approved color, backing, dimensions, pile direction, lot control, packing, and labeling.
- [] Confirm MOQ, unit basis, Incoterm, production timing, inspection, packing, and shipment date in writing.
- [] Retain approved samples and attic stock from the production lot for future replacement reference.

4. Installation Readiness Check

- [] Confirm substrate condition, moisture testing, surface preparation, HVAC operation, and acclimation requirements.
- [] Use the adhesive, tabs, or restraint system approved for the exact carpet tile and substrate.
- [] Coordinate arrows, quarter-turn, monolithic, ashlar, brick, or random layout before installation begins.
- [] Keep installation and maintenance instructions with the project handover record.

Planning reference only. Final construction, color, dimensions, performance documents, test reports, MOQ, price, production timing, packing, installation method, and delivery terms must be confirmed for the exact product in the formal quotation.

Official Source Pages

Commercial carpet tiles: <https://www.vcarpets.com/products/carpet-tiles>

Carpet tiles over concrete guide: <https://www.vcarpets.com/blog/carpet-tiles-over-concrete-installation-guide>

Manufacturer profile: <https://www.vcarpets.com/commercial-carpet-manufacturer>

Factory and production: <https://www.vcarpets.com/factory>

For a project-specific review, email sales@vcarpets.com or use www.vcarpets.com/contact.